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FinOps Certified Professional Certification Training

3 days (21 hours)

Overview

The FinOps Certified Professional Certification Training course prepares participants for the official FinOps Certified Professional certification and validates advanced expertise in driving technology value, FinOps governance, and cost optimization.

The FinOps Certified Professional certification is designed for experienced practitioners who wish to structure, evolve, and manage a FinOps practice across their organization. It covers the essential capabilities of the FinOps Framework, roles, cost scopes, and decision-making mechanisms that enable alignment among technical, financial, and business teams.

Our FinOps Certified Professional Certification Training course will enable you to consolidate your advanced knowledge, master the scenarios covered on the exam, and prepare the necessary elements to obtain the official certification. You will learn how to leverage cost and usage data, build relevant metrics, and link technology spending to business value.

You will develop a structured approach to forecasting, budgeting, cost allocation, unit economics, and optimization strategies. The course also covers governance, automation, anomaly management, pricing commitments, and change management in multi-cloud and hybrid environments.

Upon completion of the course, you will be able to effectively prepare for the FinOps Certified Professional exam, advocate for data-driven FinOps recommendations, and sustainably advance the maturity of your practice. You will also have a method for structuring your expected professional contribution throughout the certification process.

Like all our training courses, this one will introduce you to **the latest stable version** of the

technology and its new features.

Objectives

- Master the advanced concepts of the FinOps Framework, including its domains, capabilities, personas, and scope.
- Design a FinOps practice aligned with financial, technical, and business objectives.
- Leverage cost data, allocation, forecasting, and unit economics to inform decisions.
- Define strategies for usage optimization, pricing optimization, and large-scale governance large scale.
- Prepare for exam scenarios and the requirements of the FinOps Certified Professional certification.

Target Audience

- FinOps Manager
- Cloud Financial Analyst
- Cloud Architect
- Cloud Manager
- IT Governance Manager

Prerequisites

- Valid FinOps Certified Practitioner or FinOps Certified Engineer certification.
- Operational experience managing cloud costs, usage, or contracts.
- Proficiency in the concepts of cost allocation, reporting, forecasting, and optimization.
- To take the exam, active FinOps Certified FOCUS Analyst, FinOps Certified: AI Value, and FinOps Certified: Technology Value certifications are required.

Technical Prerequisites

- Access to a spreadsheet program such as Microsoft Excel, Google Sheets, or LibreOffice Calc.

Curriculum for our FinOps Certified Professional Training

[Day 1 - Morning]

Strategic Framework and Certification Preparation

- Overview of the FinOps Certified Professional certification, prerequisites, learning objectives, and preparation strategy.
- In-depth review of the FinOps Framework, principles, personas, scopes, and competencies.
- Alignment between technology strategy, business objectives, financial accountability, and value creation.
- Designing a FinOps Practice: charter, operational model, roles, responsibilities, and
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- Analysis of certification scenarios: identification of challenges, stakeholders, risks, and priorities.
- Hands-on workshop: analyzing a multi-cloud organization case study and formalizing the charter, personas, and key decisions for its FinOps practice.

[Day 1 – Afternoon]

Cost Data, Allocation, and Financial Management

- Reliability of cost and usage data: ingestion, standardization, quality, granularity, and reconciliation.
- FOCUS principles and the use of a common data model for multi-vendor analyses.
- Cost allocation strategies: metadata, shared costs, allocation rules, showback, and chargeback.
- Creating decision-making reports: metrics, dashboards, variance analyses, and communication to stakeholders.
- Detection and handling of cost anomalies, escalation procedures, and measuring the effectiveness of actions.
- Hands-on workshop: Design an allocation model with shared-cost rules and create a dashboard for business teams.

[Day 2 – Morning]

Forecasts, Budgets, and Business Value

- The relationship between planning, estimation, budgeting, forecasting, and financial performance monitoring.
- Advanced forecasting methods: trends, seasonality, consumption assumptions, uncertainty, and alternative scenarios.
- Analysis of variances between actual, budget, and forecast, followed by the definition of remediation plans driven by value.
- Implementation of unit economics: value units, unit cost, margins, break-even points, and efficiency metrics.
- Definition of KPIs and benchmarks tailored to products, platforms, teams, and
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- Hands-on workshop: develop a quarterly forecast, explain variances, and build unit cost metrics for a digital product.

[Day 2 - Afternoon]

Optimizing usage and pricing

- An advanced approach to usage optimization: rightsizing, elasticity, unused capacity, and architectural efficiency.
- Balancing performance, resilience, cost, delivery time, and compliance requirements.
- Pricing optimization strategies: commitments, discounts, licenses, supplier contracts, and risk management.
- Economic evaluation of commitments: coverage, utilization rates, flexibility, consumption horizon, and procurement governance.
- Incorporating sustainability and workload placement into optimization decisions.
- Hands-on workshop: Prioritizing a portfolio of optimization actions and recommending a commitment strategy supported by consumption data.

[Day 3 – Morning]

Governance, Automation, and FinOps Transformation

- Designing FinOps governance: policies, safeguards, controls, compliance, and risk management.
- Organizing FinOps rituals: operational reviews, steering committees, decision tracking, and escalations.
- Automation of controls, resource allocation, anomaly detection, and optimization recommendations.
- Integrating FinOps with related disciplines: engineering, procurement, security, architecture, and sustainable development.
- Change management: education, adoption, communication, maturity assessment, and continuous improvement.
- Hands-on workshop: defining a FinOps maturity roadmap that includes governance, priority automations, adoption metrics, and a communication plan.

[Day 3 - Afternoon]

Targeted review and certification simulation

- Cross-functional overview of the FinOps Framework's capabilities and the interactions between data, value, optimization, and practice.
- Techniques for answering certification questions: reading scenarios, assessing the context, and eliminating irrelevant answers.
- Preparing written responses: structuring the argument, justifying decisions, and demonstrating FinOps leadership.
- Preparing the Professional Contribution: selecting a contribution, highlighting the experience and ensuring alignment with the certification pathway.
- Review of key topics: allocation, forecasting, unit economics, commitments, governance, automation, and organizational transformation.
- Hands-on workshop: conducting a mock exam based on complex scenarios, collectively reviewing answers as a group, and developing a personalized study plan.

Target Audience

This training is intended for both individuals and companies—large or small—seeking to train their teams in new, advanced IT technologies or to acquire specific business knowledge or modern methodologies.

Entry-Level Assessment

The pre-training assessment complies with Qualiopi quality standards. Upon final registration, the learner receives a self-assessment questionnaire that allows us to evaluate their estimated proficiency level across various types of technologies, as well as their expectations and personal goals for the upcoming training, within the limits imposed by the selected format. This questionnaire also allows us to anticipate certain connection or internal security issues within the company (intra-company or virtual classroom) that could pose challenges for monitoring and ensuring the smooth running of the training session.

Teaching Methods

Hands-On Training: 60% Practical, 40% Theoretical. Training materials distributed in digital format to all participants.

Organization

The course alternates between theoretical input from the instructor—supported by examples and reflection sessions—and group work.

Assessment

At the end of the session, a multiple-choice quiz is administered to verify that participants have successfully acquired the skills.

Certification

A certificate will be issued to each trainee who has completed the entire training program.